

Huge order for SKOV in South Africa

Installation of new ventilation systems in 52 large broiler houses

SKOV A/S in Glyngoere, Denmark, and their dealer Peninsula Poultry Appliances (Pty) Ltd. in South Africa have worked together on securing an order for complete ventilation systems for 52 poultry houses in South Africa. The order is worth around DKK eight million.

– This is our largest individual order in South Africa up to now, and on top of fans and computers, it also includes all the other parts that combine to make up a modern ventilation system for poultry houses, says Arne Overgaard, Export Manager, SKOV A/S.

The assignment covers 52 existing houses which are to be renovated. On average, they house 40,000 broilers, and they are owned by Rockland Poultry. The houses are distributed on eight farms in Port Elizabeth, which produce the broilers subject to contract.

The renovation has just started. A team of one hundred has been assigned to the project which is carried out whilst the houses are still full of birds. The team is made up of local staff including some from SKOV's dealer in South Africa.

– We won the order, because the owners have seen that our climate solutions are able to improve productivity in the houses. In the course of just a few years, we have gained a market share of 35-40 % in South Africa. I expect this to increase further as more and more people realise how important a good climate in the house is, says Arne Overgaard at SKOV's office in Australia from where he is also responsible for exports to Japan, New Zealand and South Africa.

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