

SKOV get million order for ventilation systems in Russia

Ventilation systems for Russian poultry houses have become a solid export article for the company SKOV A/S in Glyngøre, Denmark.

SKOV have just received an order for ventilation systems for 41 poultry houses. It concerns existing buildings that will be totally renovated. The order has a value of four-five million DKK.

The 41 systems will be installed at a farm in the Belgorod province 700 km southwest of Moscow.

SKOV have also entered into an agreement with another farm at the Black Sea with 84 houses concerning supply of ventilation systems for six poultry houses so far.

- We hope to get the supply for all the other houses. They have been empty for 15 years and are now to be renovated and be installed with all the newest technique for modern poultry production. The houses are a little special as they are established in buildings of six floors with room for 20,000 broilers, says Poul Pedersen, who is responsible for sales in Eastern Europe.

- We have been on the Russian market for some years now, and over the years, we have sold ventilation systems for many poultry houses all over Russia. It takes long time to become well known and acknowledged by the Russian producers, but SKOV have now become an important partner both in the poultry and in the pig sector.

Poul Pedersen anticipates that the Russian pig production is now accelerating as SKOV ventilation systems already have a good footing here, which he hopes will be strengthened further in near future.

SKOV have our own dealer in Russia. This dealer has his own personnel, who are specially trained for handling sales, mounting and commissioning of SKOV ventilation systems.

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